



# Capital Market Presentation

30.06.2023

#### DISCLAIMER

The following is an unofficial translation into the English language, for convenience purposes only, of the Annual Supplemental Presentation of Melisron Ltd. ("the Company") for the period ended June 30, 2023 that was originally prepared in the Hebrew language. The full, legal and binding version of the Presentation for all purposes is the Hebrew version, filed by the Company with the Israel Securities Authority and published on the MAGNA website: <a href="https://www.magna.isa.gov.il">www.magna.isa.gov.il</a> on August 14, 2023.

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#### **Portfolio**



28

**Income-Generating Properties** owned by the Company



907,000 sq.m

Managed GLA



26,000

**Parking Spaces** 



**98.9**%

**Average Occupancy** 



2,600

**Tenants** 



NIS 10 billion

Annual Retail Sales in Malls



70 million

**Annual Visits in Malls** 

## Melisron at a Glance

Since 1992, the Company has been traded on the TASE, and is included in leading TASE indices: TA 125, TA 35 and TA Real Estate

Market cap: c. NIS 11 billion

53% of the share capital held by the public

ilAA-

Corporate credit rating

ilAA

**Bond series rating** 



## Map of Properties

- Regional malls (53% of NOI)
- Ofer Ramat Aviv | Ofer Kiryon | Ofer Grand Canyon Haifa | Ofer Grand Canyon Petach Tikva | Ofer Rehovot | Ofer Grand Canyon Be'er Sheva
- Outlets and Power Centers (9% of NOI)

  Ofer Billu Center | Ofer Hutzot Hamifratz | Ofer Hagiva'a | Ofer Center Nof Hagalil
- Neighborhood malls (6% of NOI)
  Ofer Marom Mall | Ofer Kenyoter (Nes Ziona) | Ofer Ma'ale Adumim | Ofer Sirkin Mall | Ofer Har'el\* | Ofer Nahariya
- Urban malls (4% of NOI)Ofer Hasharon Netanya | Ofer Lev Hadera
- High-tech parks and offices (23% of NOI)

  Petach Tikva East | Petach Tikva West | Ofer Park Yokne'am | Ofer Park Carmel | Millennium House Ra'anana
- Single tenant properties (5% of NOI)

  IKEA Rishon LeZion | Hamashbir Zion Square (Jerusalem) | Housing complexes in Ashdod |

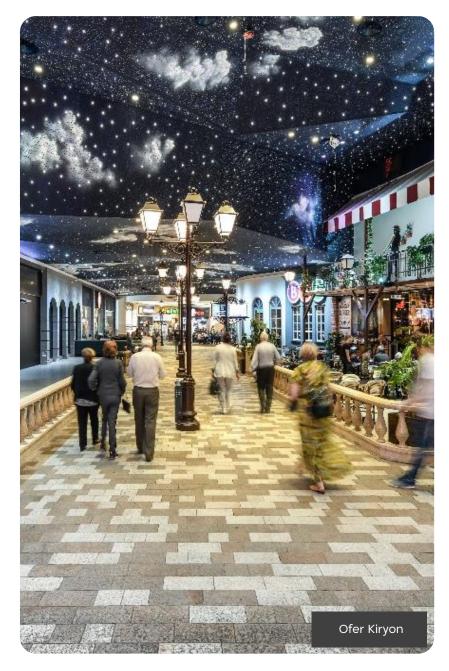
  Country Sports Club, Haifa | BE, Eilat Boardwalk

<sup>\*</sup> In February 2023, the Company completed the acquisition of the 12,000 sq.m Har'el Mall in Mevaseret Zion

## Breakdown of Melisron's Properties by Risk and Return

	GLA (Company's share) (Sq.m thousands)	Occupancy Rate (%)	Value attributed to income- generating (NIS million)	Value attributed to rights and construction (NIS million)	NOI for reporting period (NIS million)	Weighted capitalization rate (%)	Percentage of NOI (%)
Regional malls	262	99.7%	10,727	247	352	7.01%	53%
High-tech Parks and Offices(1)	319	98.1% <sup>(2)</sup>	4,572	2,366	151	6.85%	23%
Outlets and Power Centers	85	<b>99</b> % <sup>(3)</sup>	1,784	381	58	7.08%	9%
Single Tenant Properties	41	100%	1,105	4	33	6.09%	5%
Neighborhood Malls	65	98.7%	1,308	53	42	<b>7.22</b> %	<b>6</b> %
Urban Malls	40	98.9%	735	104	27	7.50%	<b>4</b> %
Total	812	98.9%	20,231	3,155	663	6.96%	100 %

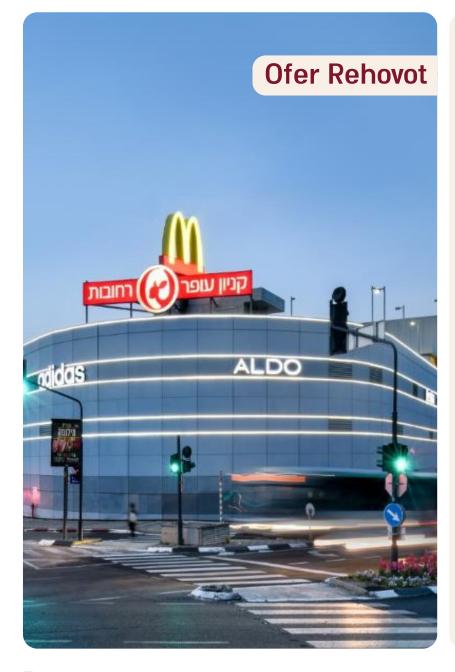
- 1) The figures for high-tech parks and offices also include the offices in the mall buildings or adjacent to them.
- 2) The construction of Buildings C and D in the Petach Tikva East Park was completed, and the buildings are in advanced stages of occupation. These buildings are not included in the occupancy rates in the above table.
- 3) The occupancy rate for the Outlets and Power Centers excludes an area of 4,200 sq.m in the Hutsot Hamifratz complex that was leased as an event venue, for which the contract was canceled due to the Covid-19 pandemic. Including this area, the occupancy rate is 96.5%.



## Tenant Mix of The Malls

Tenant mix by income based on retail segment





## Analysis of Retail Sales (by Segment)

- Growth of 9% in retail sales in June 2023 compared with June 2022
- In O2.23 cinemas' sales amounted to about 80% of their sales in 2019 (in 2022 the sales amounted to only about **50**%)
- After the opening of the new stores (during May) Ofer Ramat Aviv sale's increased in June 2023 by about 18% compared with June 2022

Change in retail sales Jan-Jun 2023 By retail segment in the malls	Compared with the corresponding period in 2022
Fashion, footwear and accessories	5%
Jewelry	2%
Leisure activities and gifts	7%
Home deco	(1%)
Electric appliances and technology products	<b>4</b> %
Health and beauty care	<b>4</b> %
Fast food and dining	13%
General retail and service providers	5%
Total specialty stores	<b>6</b> %
Department stores	15%
Cinemas	16%
Supermarkets	2%
Total change	<b>6</b> %

Total retail sales in Ofer malls for period of 1-6.2023 amounted to NIS 4.6 billion

#### **New Contracts** 24% 21% 20% 16% 12% 8% 4% 2% 0% Office Retail **Exercise of Options and Renewal of Contracts** 10% 8% 8% 6% 4% 3% 2% 0% Office Retail

## New Contracts, Exercise of Options and Renewal of Contracts in The First Half of 2023 (Retail and Office)

	Re	etail	Office		
	Exercise of options and renewal of contracts	New contracts* (tenant churn)			
Number of contracts	238	70	24	4	
GLA rented (sq.m thousands)	33	10	21	1	
Annual revenues (NIS million)	82	27	16	2	
Real (above CPI) rental growth rate	8%	21%	3%	2%	

New contracts for space unoccupied for over a year and new ventures	Retail	Office
Number of contracts	42	3
GLA leased (sq.m thousands)	7	12
Annual revenues (NIS million)	10	11

- The average increase in new contracts, exercise of options and contract renewals in the first half of 2023 is 10%.
- The figures do not include contracts for an area of 2,000 square meters, which have an unusual positive effect that would have increased the rate of real growth in rents to a significant extent

## Offices - Leading Tenants

330 Tenants including leading companies traded on the stock exchange in Israel and worldwide

Managed GLA 357,000 sq.m

Parking spaces 6,000

Average length of rentals 3.6 years

Occupancy rate 98.1%

Annual NOI(As per H1 2023) NIS 300 million

Weighted capitalization rate 6.85%

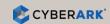
Value of income-generating properties (Company's share) NIS 4.6 billion

Projects under construction 214,000 sq.m (Company's share - 129,000 sq.m)

Expected NOI from projects under construction (Company's share) NIS 213 million

Value of properties under construction (Company's share) NIS 2.2 billion

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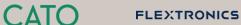
































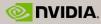
Global















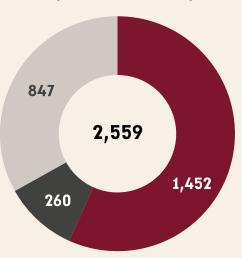


## **Aviv Yizum - Figures | Residential Units**

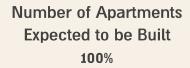
Of the apartments located in Givatayim, Ramat Gan and Tel Aviv

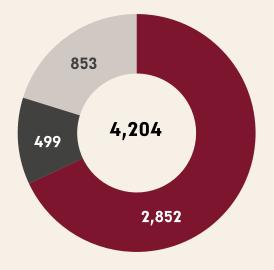








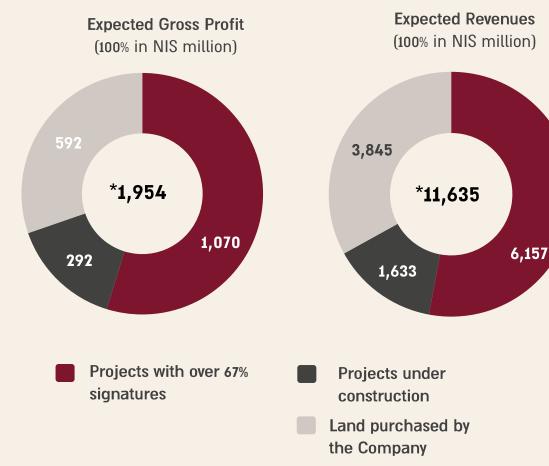




- **Projects under** construction
- Land purchased by the Company

## **Aviv Yizum Figures - Expected Revenues and Gross Profit**





80%
Of the gross income is expected from 2025 through 2029

15%
Of the gross income is from projects under construction

- \* Throughout the life cycle of the projects Aviv Yizum's share of the revenues is NIS 9.9 billion and of the gross profit is NIS 1.6 billion.
- \*\* The gross profit presented is adjusted for the year in which the entire project is expected to be completed and not based on GAAP. Furthermore, expected income from contractor operations is not included.
- \*\*\* In addition, Aviv Yizum is promoting several projects that are not presented above, for which at this time there is no planning certainty and/or minimal signatures obtained. Total number of apartments expected in these projects (including apartments belonging to the residents) is 3,500 apartments.

## **Aviv Yizum- Shhakim transaction**

Land cost NIS 1,177 million (including development cost and purchase tax)

Apartments 733 and 900 sq.m of retail

**Expected profit NIS 546 million** 

**Expected commencement of construction 2025** 

**Expected completion of construction 2029** 





#### Melisron - Residence

Uses Office and Retail 7,000 sq.m residential apartments 15,500 sq.m Mixed uses 92 units apartments Office 3,500 sq.m and Retail 3,500 sq.m Expected NOI Residential NIS 6-8 million Office and Retail NIS 7-9 million Total estimated construction costs Residential NIS 165-170 million Office and Retail NIS 65-70 million Carrying amount Residential NIS 46 million Office and Retail NIS 43 million

Mixed uses next to Hasharon Mall Netanya



GLA 35,000 sq.m

**Uses 297 apartments** 

Expected NOI NIS 15-17 million

Estimated construction cost NIS 360-370 million

Carrying amount NIS 58 million

Planning status Urban Building Plan

approved, planning before submitting permit

Expected construction commencement date 2024 Expected construction completion date 2026





#### LANDMARK apartments

GLA 8,000 sq.m

Uses 116 units apartments

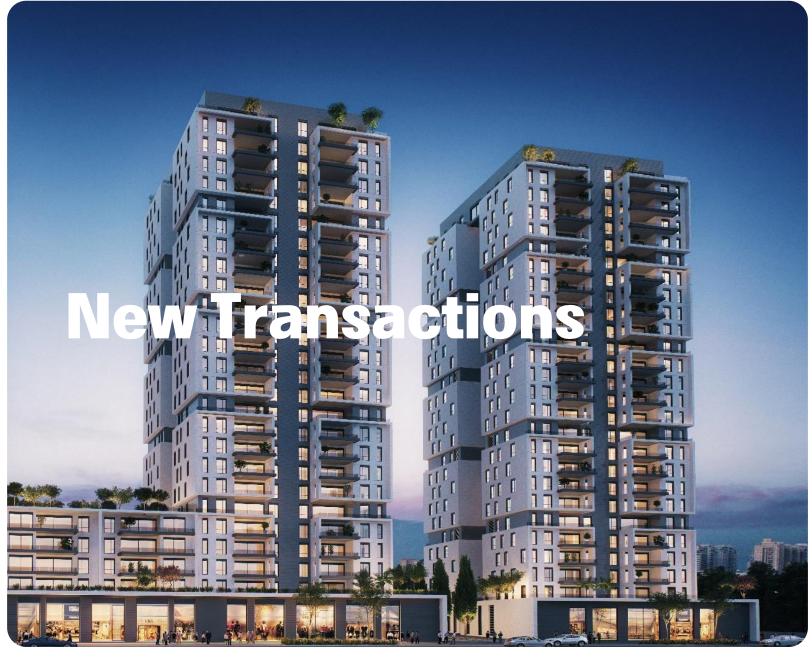
Expected revenues NIS 0.5 billion (company's share 50%)

Company's share 50%

- On its residential projects the Company is examining both alternatives of sale or rental







## Ofer Harel Mall

#### Har'el Mall

Consideration NIS 32 million + waiver of loan of NIS 157 million

GLA 11,600 sq.m

**Uses Retail** 

NOI (2022) NIS 15 million

Sales H1.23 compared with H1.22 +8%

Occupancy 98%

Additional building rights
7,400 sq.m for retail
1,300 sq.m residential
800 sq.m of public buildings and institutions



## Land on Lincoln Street in Tel Aviv

#### **Lincoln Street plot**

GLA 25,500 sq.m after Town Building Plan is approved for transferring of rights

**Uses Office** 

Land cost NIS 298 million

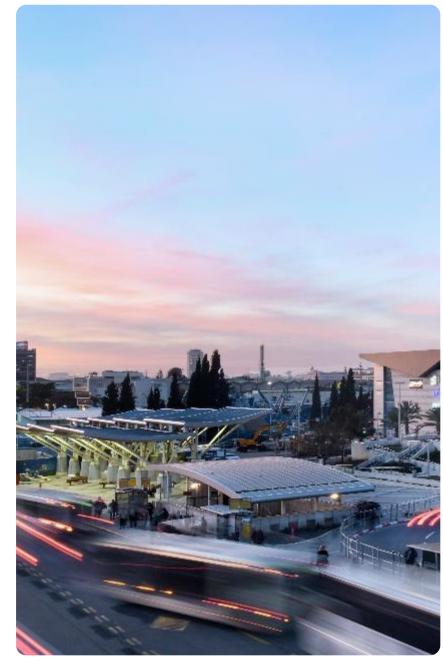
Planning status Town Building Plan is approved for 17,500 sq.m, the Company is working to increase building rights

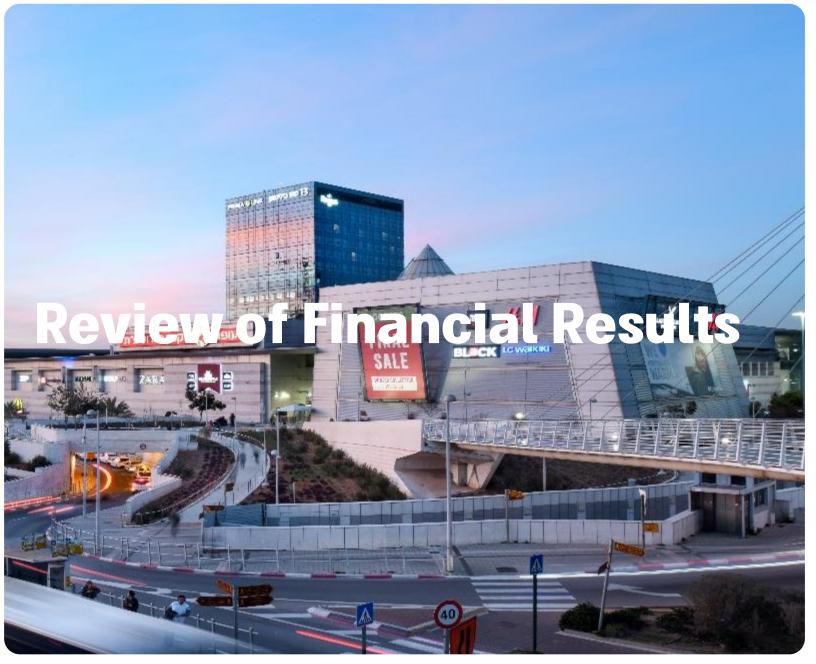
Expected commencement of construction 2025
Expected completion of construction 2028
Total estimated construction cost NIS 700-710 million

(including land)

**Expected NOI NIS 56-60 million** 











"The results of the first half of 2023 reflect the continuation of Melisron's significant work. During the period we continued to carry out actions to improve our malls and office parks, strengthen the leading of "ofer malls", and develop projects, which will strengthen our core activities.

Melisron continues to show growth in its operations despite the challenging macroeconomic environment. We continue to adhere to conservative financial management, whilst adapting our properties to the changing needs of our customers and tenants".

Liora Ofer, Chairperson

#### Review of Financial Results for The First Half of 2023

NIS 492 million (NIS 322 million in the second guarter) Decrease of NIS 304 million compared to the corresponding period last year

NIS 677 million (NIS 343 million in the second quarter) Increase of 9% compared with corresponding period last year

NIS 663 million (NIS 338 million in the second quarter) Increase of 11% compared with corresponding period last year

NIS 498 million (NIS 255 million in the second guarter) Increase of 15% compared with corresponding period last year (For information concerning FFO pursuant to the Securities Authority Guidelines see Slide 21)

Increase of 6% in the Company's mall sales compared with the corresponding period in 2022

Net profit (Owners' share)

NOI (same properties)

NOI (Owners' share)

**FFO** (Management concept)

Sales (Jan. through Jun.)





"During the period, the growth trend in our key operating indicators continued, when the annual representative FFO crossed NIS 1 billion mark for the first time, tenant's sales increased during the period by an average of 6%, and the average rents in new contracts and contract renewals rose by 10%. All These testify to the strength of the Company and the success of realizing its strategy for growth and diversifying its sources of income.

Since the beginning of the year, we have completed a several significant achievements, such as purchasing assets, occupying new areas, improving visibility, and improving the tenant mix in our malls, and improving the Company's digital innovation capabilities. We maintain significant cash balances and credit facilities, which allow the Company high financial resilience in this challenging period, which is affected by the increase in interest rates, inflation and uncertainty in the economy.

We continue to act according to our business plans, which will increase the Company's NOI in the coming years".

Ophir Sarid, CFO

#### Review of Financial Results for The First Half of 2023

NIS 518 million (NIS 259 million in the second quarter) Increase of NIS 99 million compared with the corresponding period last year

99.4% in malls 98.1% in offices

NIS 23.6 billion Increase of NIS 1.1 billion compared with December 31, 2022

NIS 23.4 billion Increase of 5.2% compared with December 31, 2022

44.0% Increase of 1.2% compared with December 31, 2022

2.23% Increase of 0.18% compared with December 31, 2022 Cash flow from current operations

Occupancy rates

Total investment property

Melisron's share of investment property

LTV

Weighted effective interest (cost of debt) **15**%

Increase in FFO\* compared with corresponding period in 2022

NIS 13,461 million

EPRA NAV as of June 30, 2023

NIS 498 million FFO\* (NIS 10.5 per share) For period 1-6.2023

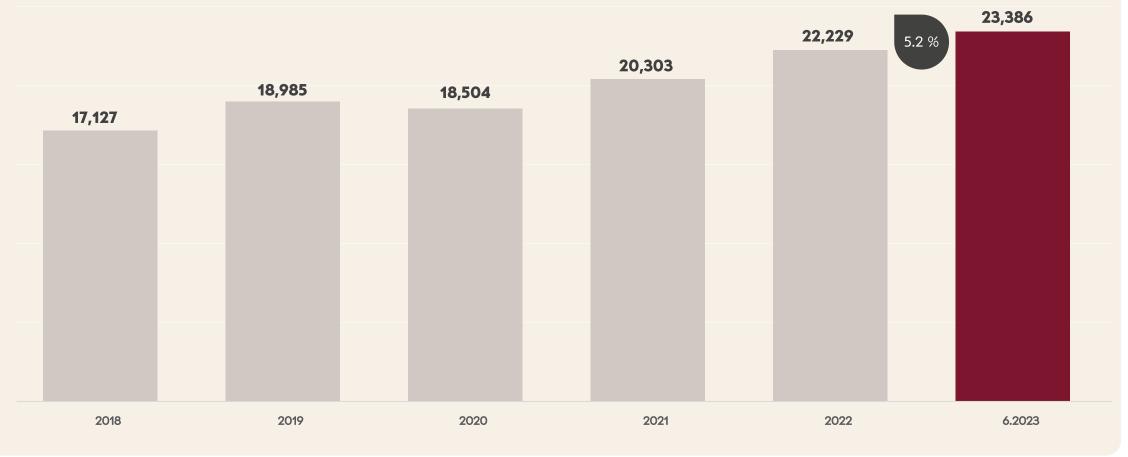
## **FFO**

NIS million	6 months ended June 30, 2023	6 months ended June 30, 2022		
NOI - owners' share	663	595		
General and administrative expenses (less depreciation and share-based payment)	(33)	(32)		
Advertising and marketing expenses	(8)	(8)		
Net of other operating loss	7	3		
EBITDA	629	558		
Real cost of interest on the financial debt net of financing expenses and amortization adjustments of surplus costs	(92)	(83)		
Current taxes (unlinked)	(39)	(42)		
FFO as per management concept	498	433		
Adjustments to FFO based on Securities Authority concept: Financial assets and liabilities CPI linkage differentials	(209)	(254)		
Net of effect of CPI on provisions for current taxes	9	13		
FFO based on Securities Authority concept	298	192		
Current dividend	(320)	(120)		

<sup>\*</sup>FFO as per management concept

#### Value of Investment Property | Owners' Share, NIS million

In first half of 2023, Melisron recorded an increase of NIS 1,160 million in the value of its commercial assets, which is mainly due to the purchase of new properties at the amount of NIS 502 million, as well as from investments in properties and properties under construction at the amount of NIS 301 million and revaluation of investment real estate in the amount of NIS 323 million mainly because of the effect of the CPI increase in the period, and the real increase in NOI.



## Net Debt Owners' Share, in NIS million



#### 3.4 years

Average life of the Company's debt

#### NIS 569 million

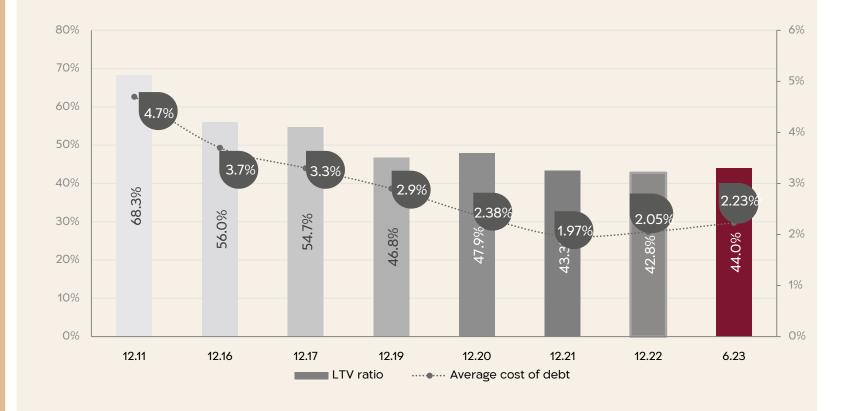
Debt to be repaid in 7-12.2023 at effective interest of 2.91%

2.75%

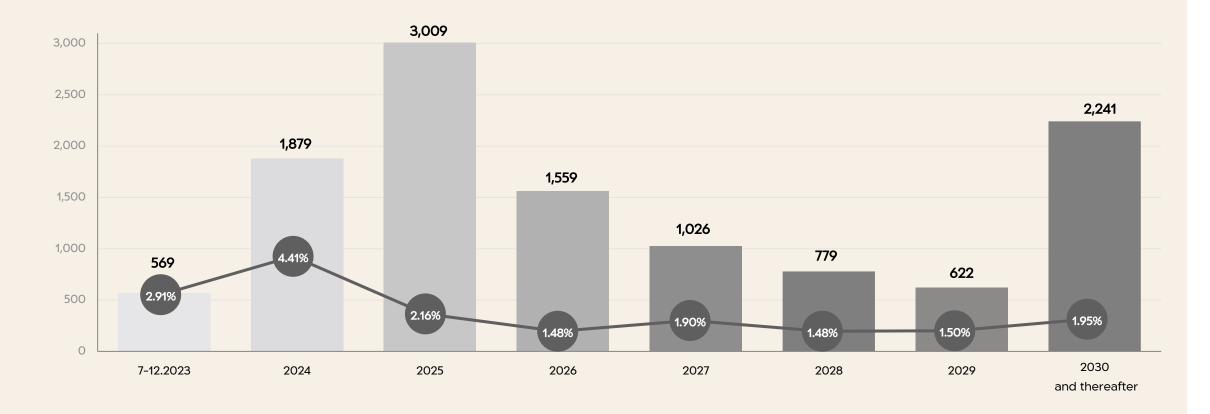
Yield to maturity of secured bonds trading today (Based on Bonds T, duration 6.13 years)

## **Effective Utilization of Debt Costs**

The Company's loan to assets' value ratio (LTV) and CPI linked cost of debt over the period 2011-06.2023



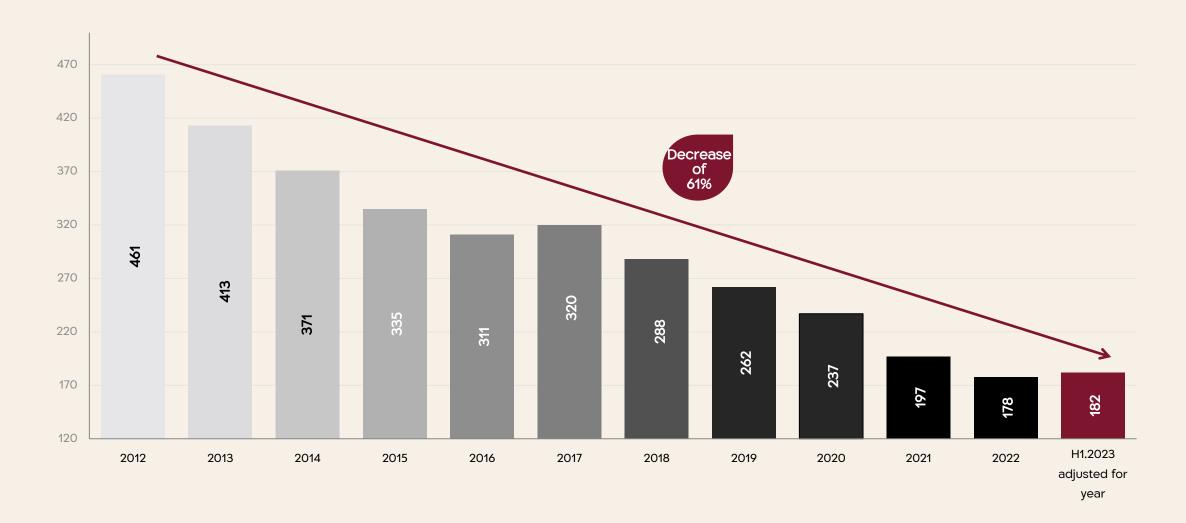
#### Distribution of Debt Repayments over the Years and Effective Interest Rates on Debt



- As at June 30, 2023, the Company has cash and cash equivalents at the amount of NIS 0.9 billion, and is required to service debt (principal and interest) by June 30, 2024, at the amount of NIS 1.7 billion
- In addition, the Company has unutilized binding credit facilities at the amount of NIS 500 million and non-pledged assets at the amount of NIS 9.4 billion

#### Real Interest on the Financial Debt Over the Years

(Owners' Share) NIS millions

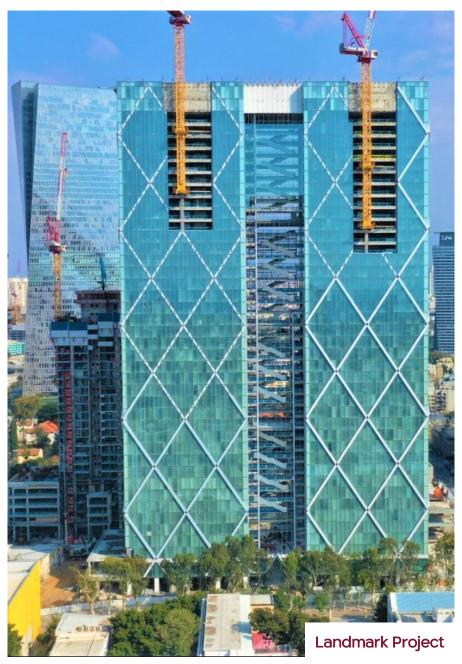


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#### Melisron's Weighted Capitalization Rate Compared to Weighted CPI Linked Cost of Debt



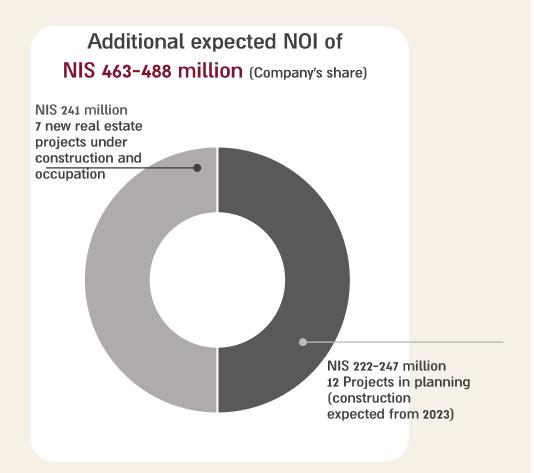






## Summary of Development Activity





In addition, the Company is promoting 10 projects of 267,600 sq.m (Company's share) for future development, construction date not yet decided

## Projects Under Construction and in Process of Occupancy

Name of property	Rate of holding of property	Primary use of property	GLA	Development stage	Expected date of completion of construction (Form 4)	Estimate of costs of Project (NIS million)	Net carrying amount of Project as at June 30, 2023 (NIS million)	Estimated cost of completing construction (NIS million)	NOI at full occupancy (NIS million)	Actual NOI (NIS million)
Ofer Park East Petach Tikva Buildings C + D	<b>74</b> %	Offices	33,500	In process of occupancy	Completed	252	436	20	31	5
Ofer Carmel (building C)	100%	Offices	23,000	Occupancy completed	Completed	199	326	29	24	7
Ofer Kiryon (addition of commercial row)	100%	Retail	3,000	Handed to tenants	Completed	59	70	-	8	-
Ofer Ramat Aviv	100%	Retail	3,000	Under construction	2024	78	87	43	11	-
Landmark * Tel Aviv	50%	Offices and retail	151,000	Under construction	2023-2026	3,016	3,071	1,386	324	-
Hutsot Hamifratz	50%	Retail	19,000	Under construction	2024	151	135	112	17	-
Ofer Nof HaGalil - Building F	91%	Offices	6,000	Under construction	2024	50	19	42	5	-
Company's share			144,244			2,151	2,426	874	241	11

#### Expected rate of return on cost of projects is 11%

<sup>\*</sup> Total cost of Project construction, including cost of construction of 116 apartments. Notwithstanding the NOI, the area and value do not include the apartments that are expected to yield NIS 0.5 billion when sold (of which the Company's share is 50%)

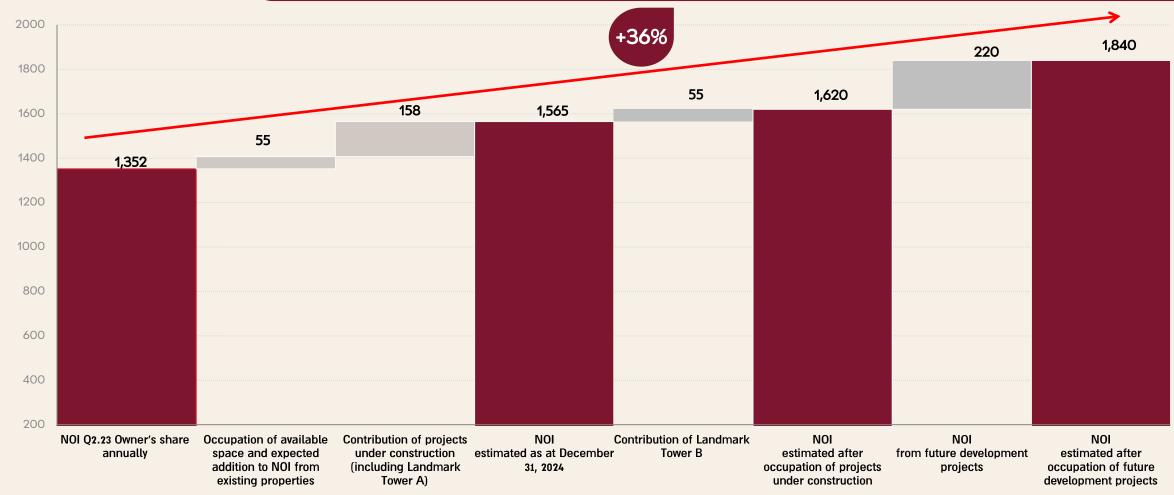
## Breakdown of Projects in Planning

Name of property	Rate of holding of property	Primary use of property	GLA	Status	Estimated date commencement of construction	Expected date of completion of construction	The Company's net Project carrying amount at June 30, 2023 (in NIS millions)	Estimated cost of the Project (NIS million)	Estimated NOI at full occupancy
Ofer Hasharon	100%	Retail and offices	7,000	Urban Building Plan approved, before receiving permit	2023	2027	43	65-70	7-9
Ofer Nof HaGalil	91%	Retail	21,000	Urban Building Plan approved Permit received,	2023	2025	55	300-310	24-26
Ofer Yavne	70%	Retail and offices	24,300	preparing for start of construction	2023	2026	68	380-390	28-30
Ofer Be'er Sheva	100%	Offices and clinics	14,000	Permit received, preparing for start of construction	2023	2026	11	120-125	10-12
Ofer Rehovot	100%	Offices and clinics	11,000	Urban Building Plan approved, before receiving permit	2024	2026	34	125-135	11-12
Ofer Carmel	100%	Offices	18,000	Urban Building Plan approved	2024	2026	36	195-205	16-18
Ofer Mall Petach Tikva	100%	Offices	24,000	Urban Building Plan approved	2024	2026	67	220-230	21-23
Ofer Yokne'am	100%	Offices	40,000	Urban Building Plan in process	2024	2027	-	390-400	27-29
Ofer Adumim	100%	Offices and retail	14,800	Urban Building Plan approved	2024	2026	9	135-145	12-14
Land on Lincoln Street in Tel Aviv*	100%	Offices	17,500	Urban Building Plan approved	2025	2028	289	700-710	56-60
Company's share in commercial and offices			182,400				587	2,489-2,575	201-222
Ofer Hasharon**	100%	Residential (92 apartments)	15,500	Urban Building Plan approved, in planning before submitting permit application	2023	2027	46	165–170	6-8
Ofer Be'er Sheva**	100%	Residential (297 apartments)	35,000	Urban Building Plan, before receiving permit	2024	2026	58	360-370	15-17
Company's share from apartments			50,500				104	525-540	21-25
Company's share from commercial,	offices and ap	partments	232,900				691	3,014-3,115	222-247

<sup>\*</sup>The land has an approved Urban Building Plan for the construction of 17,500 sq.m Office space, and the Company is working to increase the building rights to 25,500 sq.m. Estimated costs and NOI assume that the building rights will be increased accordingly.

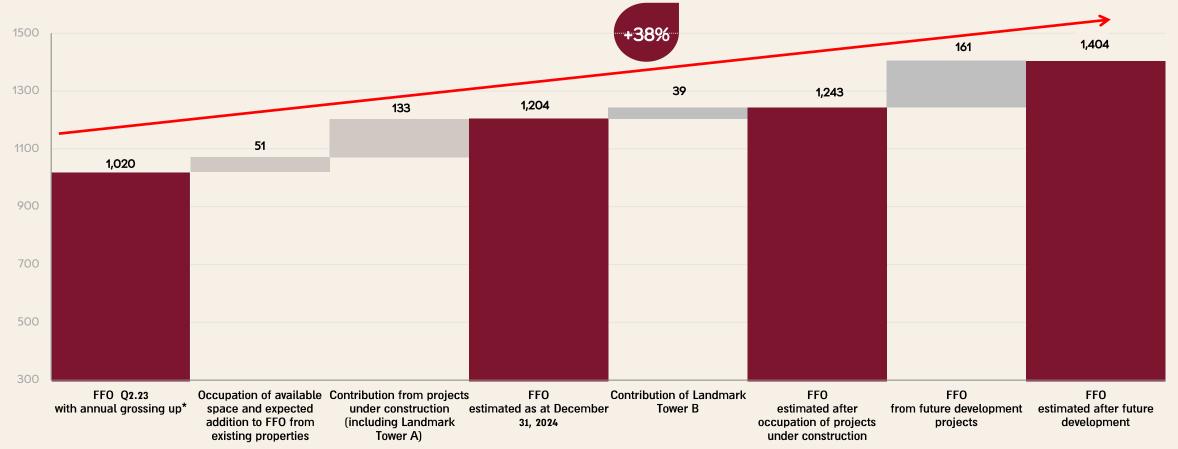
\*\* On our residential projects we are examining both options of sale or rental

## Potential Future Increase in NOI NIS millions



- The future NOI does not include the results of Aviv Yizum, for further information regarding the projections of Aviv Yizum see Slides 10-12
- The NOI from future development projects is based on the Company's current estimation. Actual results may differ substantially
- The future NOI does not include future growth resulting from CPI increases and contract renewals

# Potential Future Increase in FFO (Management concept) NIS millions



- The future FFO does not include the results of Aviv Yizum, for further information regarding the projections of Aviv Yizum see Slides 10-12
- The future FFO include Company's tax estimated effects
- The future FFO include the effect of future development project financing that based on 50% debt ratio and estimated interest of 2.9%
- The future FFO does not include future growth resulting from CPI increases and contract renewals

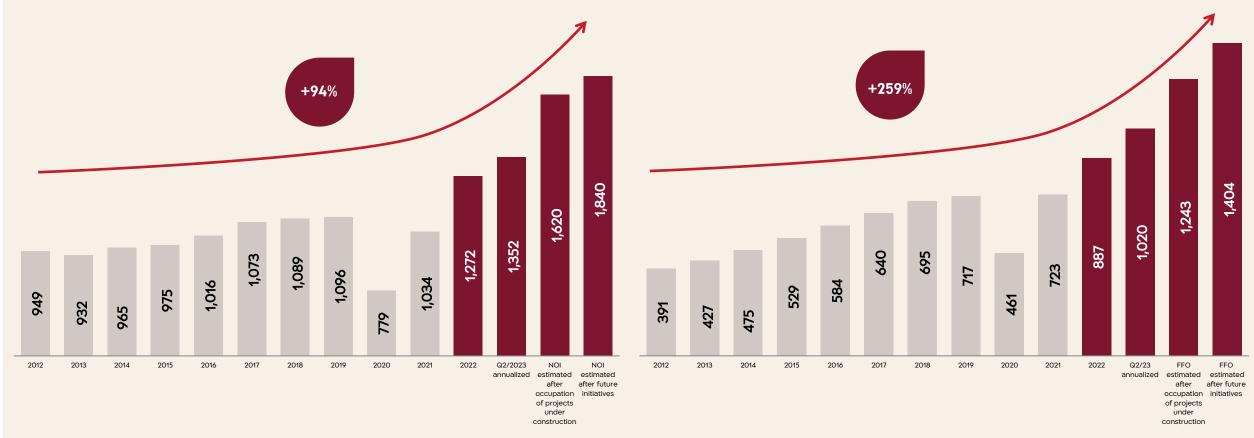
<sup>\*</sup> For information concerning FFO pursuant to the Securities Authority concept, see Slide 21

## NOI (Owners' Share) and FFO (Management Concept) Over Years

NIS million

NOI (owners' share)

FFO (management concept)



<sup>\*</sup> For information concerning FFO pursuant to the Securities Authority concept, see Slide 21

#### Landmark Tel Aviv



## **Projects Under Development**

GLA 166,000 sq.m

Offices, retail and residential 116 units
Investment to date NIS 1.6 billion
Total estimated construction costs\* NIS 3 billion (100%)

Expected NOI NIS 324 million (100%)

Expected income from the sale of the apartments NIS 500 million (100%)

Tower A signed contracts 80%

#### **Construction status:**

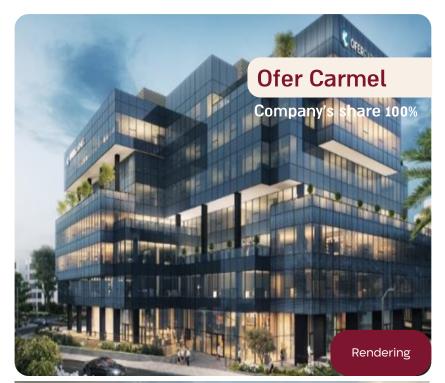
Tower A - structure completed, and is in the process of installing the systems on the floors (expected to be completed by the end of the year)

Tower B - upper structure up to 2<sup>nd</sup> floor

Expected completion date of Tower A 2023
Expected completion date of Tower B 2026

Negotiations are underway with potential tenants with regard to the remaining space of Tower A, and advanced negotiations are underway for extensive areas of Tower B

\* Includes land, tenant improvements and residential apartments





## Completed Projects (in process of occupancy)

GLA 23,000 sq.m
Uses Office
Investment to date NIS 170 million
Total estimated construction cost NIS 200 million

Expected NOI NIS 24 million (In the first half of this year yielded NOI in amount of NIS 7 million)

Signed contracts 100% of the area

Construction status construction is completed, the building is in process of occupancy



### Completed Projects (in process of occupancy)

GLA 33,500 sq.m
Uses Office
Investment to date NIS 232 million
Total estimated construction cost NIS 252 million

Construction completed In process of occupancy
Expected NOI NIS 31 million (In the first half of this year yielded NOI in amount of NIS 5 million)

Signed contracts 64% of the area



## **Projects Under Development**

GLA 19,000 sq.m
Uses of land Retail
Investment to date NIS 39 million (100%)
Total estimated construction cost NIS 151 million (100%)

Expected NOI NIS 17 million (100%)

Expected completion date of Jumbo and Fox 2023

Expected completion date of Babylon 2024

Expected completion date of Building 12 2024

Rental status - four contracts have been signed:
Jumbo - 10,000 sq.m
Fox Home - 1,500 sq.m
Babylon - 2,700 sq.m
Adidas - 1,200 sq.m

Status of construction - Construction commenced



# **Projects Under Development**

GLA 6,000 sq.m

**Uses Offices** 

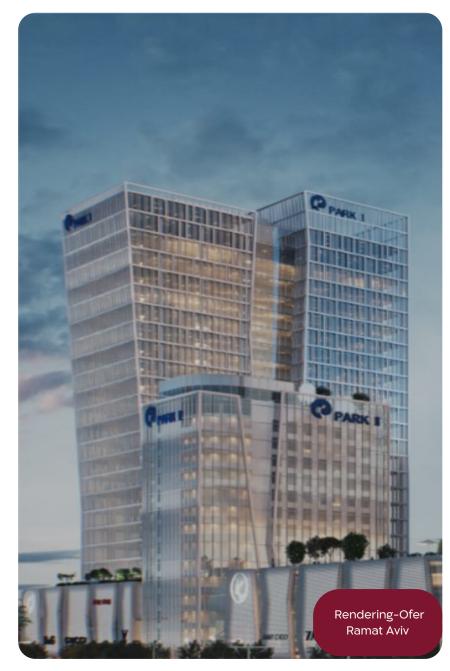
Investment to date NIS 8 million

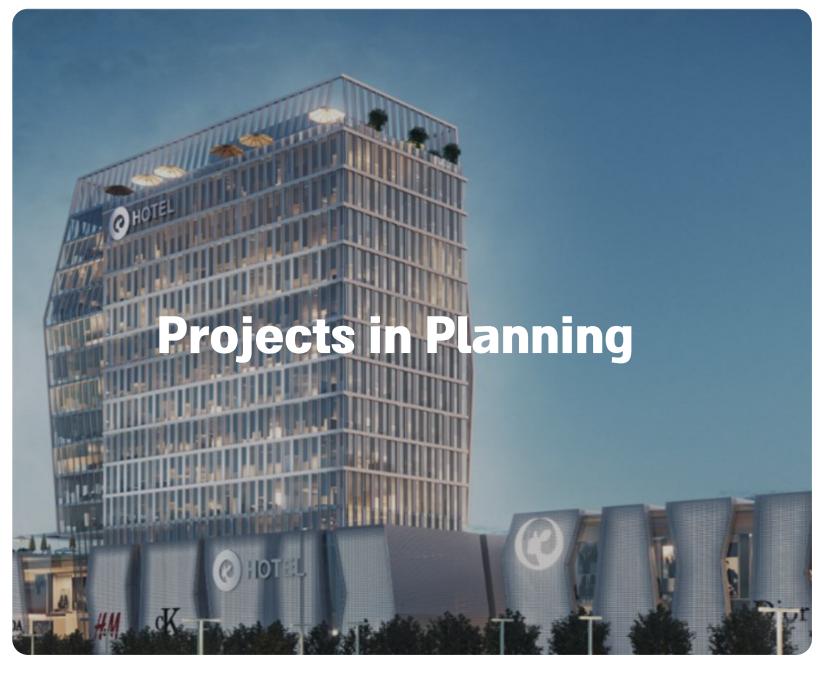
Total estimated construction cost NIS 50 million

**Expected NOI NIS 5 million** 

Expected construction completion date 2024

Status of construction - Construction commenced







### Projects in Planning Process (medium term development)

GLA 11,000 sq.m
Uses Offices
Expected NOI NIS 11-12 million
Total construction cost NIS 125-135 million
Carrying amount NIS 34 million
Planning status Urban Building
Plan approved, before receipt of permit
Expected construction
commencement date 2024
Expected construction
completion date of 2026

GLA 21,000 sq.m

Uses Retail

Expected NOI NIS 24-26 million
Estimated construction cost NIS
Carrying amount NIS 55 million
Planning status Urban Building
Plan approved,
before receipt of permit
Expected construction
commencement date 2023
Expected construction
completion date 2025



#### Office above Ofer Grand Mall in Be'er-Sheva



### Projects in Planning Process (medium term development)

GLA 14,000 sq.m Uses Offices and clinics Expected NOI NIS 10-12 million **Estimated construction** cost NIS 120-125 million Carrying amount NIS 11 million Planning status Permit received, preparing for start of construction **Expected construction** commencement date 2023 **Expected construction** completion date of 2026

GLA 18,000 sq.m **Uses Offices** Expected NOI NIS 16-18 million **Estimated construction** cost NIS 195-205 million Carrying amount NIS 36 million Planning status Urban Building Plan approved **Expected construction** commencement date 2024 **Expected construction** completion date 2026



# Additional office tower adjacent to Ofer Mall Petach Tikva



### Projects in Planning Process (medium term development)

GLA 24,000 sq.m
Uses Offices
Expected NOI NIS 21-23 million
Estimated construction
cost NIS 220-230 million
Carrying amount NIS 67 million
Planning status Urban Building
Plan approved
Expected construction
commencement date 2024
Expected construction
completion date 2026

GLA 40,000 sq.m

Uses Offices

Expected NOI NIS 27-29 million

Estimated construction cost NIS 390-400 million

Carrying amount 0

Planning status Urban Building

Plan in process

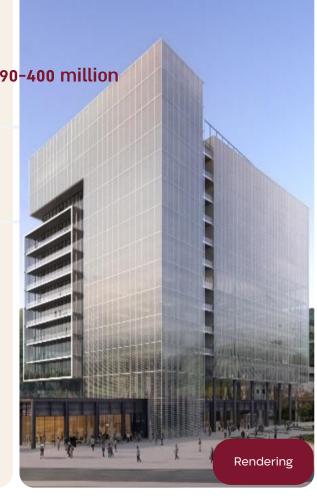
Expected construction

commencement date 2024

Expected construction

completion date 2027

Addition of offices Ofer Yokne'am





# Projects in Planning Process (medium term development)

GLA 14,800 sq.m

Uses Offices and retail

Expected NOI NIS 12-14 million

Estimated construction cost NIS 135-145 million

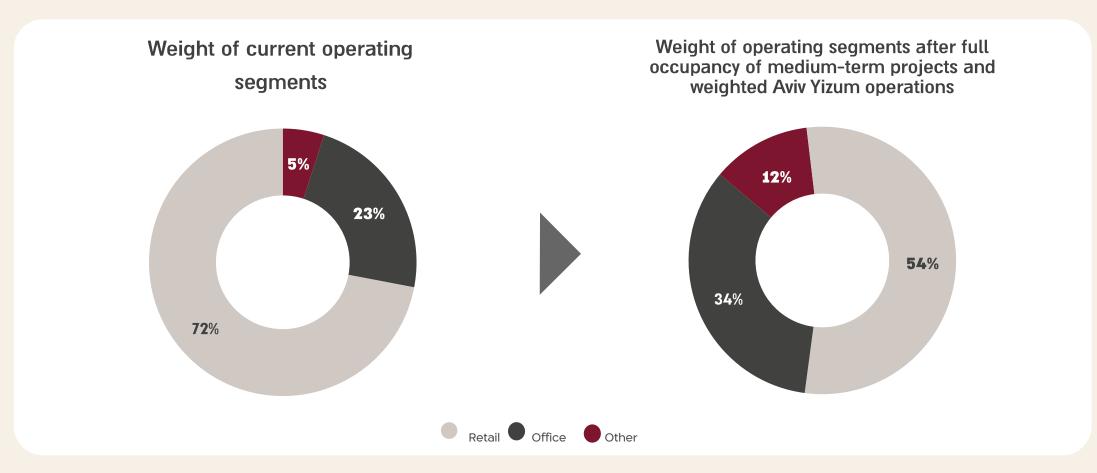
Carrying amount NIS 9 million

Planning status Urban Building Plan approved

**Expected construction commencement date 2024** 

Expected construction completion date 2026

# Breakdown by the Company's Main Segments According to Current NOI and NOI after Completion of Existing Medium-term Development and Weighted Aviv Yizum Operations

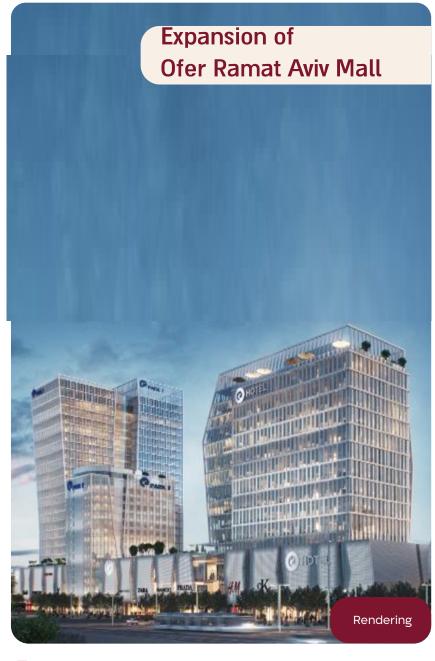


- The offices located in or adjacent to the malls are included under the office segment
- The operating segment Other refers to buildings rented to a single tenant and in the future, also to the Company's share in Aviv Yizum
- The Company's share in Aviv Yizum is accounted according to projected average gross income in 2025-2031

# Projects Intended for Construction for which Estimates Have Not Yet Been Determined

Name of property	Rate of holding of property	Primary use of property	GLA	Status	Estimated construction commencement date	The Company's net carrying amount of the Project as at June 30, 2023 (in NIS millions)	Estimate of Project costs (NIS million)	Estimated NOI at full occupancy
Ofer Ramat Aviv	100%	Retail, offices, hotels and rental housing	90,000	Urban Building Plan in process	Not yet determined	73	Not yet determined	Not yet determined
Ofer Grand Haifa	100%	Hotels	6,000	Urban Building Plan approved	Not yet determined	5	Not yet determined	Not yet determined
Ofer Kiryon	100%	Offices	23,000	Urban Building Plan approved	Not yet determined	42	Not yet determined	Not yet determined
Ofer Mall Petach Tikva	100%	Retail	7,000	Urban Building Plan approved	Not yet determined	-	Not yet determined	Not yet determined
Ofer Carmel	100%	Offices	23,000	Urban Building Plan approved	Not yet determined	22	Not yet determined	Not yet determined
Ofer Nof HaGalil	91%	Offices	16,000	Urban Building Plan approved	Not yet determined	19*	Not yet determined	Not yet determined
Hutsot Hamifratz	50%	Logistics and offices	100,000	Urban Building Plan approved	Not yet determined	296*	Not yet determined	Not yet determined
Land in Kanot Junction area	100%	Logistics	20,000	Urban Building Plan in process	Not yet determined	34	Not yet determined	Not yet determined
Land at Ofer Carmel	100%	Offices	16,000	Urban Building Plan approved	Not yet determined	16	Not yet determined	Not yet determined
Ofer Carmel	100%	Data Center	18,000	Urban Building Plan approved	Not yet determined	17	Not yet determined	Not yet determined
Company's share			267,600			374		

<sup>\*</sup> For 100%



### Projects in planning process (long term development)

GLA 90,000 sq.m

Mixed uses retail, rental residential, office and hotel Expected NOI Not yet determined

Total estimated construction costs Not yet determined

Carrying amount NIS 73 million

Planning status Urban Building Plan being processed, Tel Aviv local committee recommendation accepted for submitting to the district committee Expected construction commencement date Not yet determined

